

E.C. 40

I N T E R O F F I C E M E M O R A N D U M  
C O R M T S A L L - I N - 1 S Y S T E M

Date: 19-May-1989 03:07pm EDT  
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*Ken Olsen*

TO: See Below

Subject: JULY ANNOUNCEMENT

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The July announcement is getting big and exciting, but I am afraid that we may not make it big enough to get all the messages across.

Please consider taking over a gym or a big building at Brown University which we can use for a full-day announcement of these products. We can use a day for a number of separate announcements at separate times and fill in the time in between for laboratory and hands-on contact with the equipment and with the engineers. We could break the day into three or four separate sessions which take turns in going through the various pieces.

The beauty of having it at Brown University is that we can then leave it set up for the whole school session and our students could use it as part of their classes or after hours.

If we do this right, we might even take in a group of customers and do some of the things with it that we did at DECTop University.

We could demonstrate all our techniques for making networks and it would be interesting if we could get hands-on experience in wiring up an office LAN using Hewlett Packard, IBM, or American Tel wiring techniques and compare it with a ThinWire system.

KHO:dao  
KO:3031  
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